

Jennifer Bouse grew up in Willard Mo and later was a 4<sup>th</sup> grade school teacher, HS cheer coach and volleyball coach in the Willard school district prior to her Mary Kay journey which began in October of 1996.

Jennifer's journey started when she was pregnant with her daughter Kenzie (who is now 23). She worked just a couple days a week building her customer base. 2 years later, she became pregnant again with her daughter Maddy (who is now 21), her business began to take a whole new look and she was building a team along with her customer base, you could say, "she was really PRODUCING"! When Maddy was just 2 weeks old, she picked up her first of many earned cars! And went into qualification to be a Sales Director. She debuted as a Sales Director 3 months later in June of 2000. That year she earned 2 more cars (earning 3 cars in 1 Year) and picked up the prized "Pink Cadillac" in June of 2001!

Since being a Sales Director, Jen's unit has been in a Unit Circle EVERY year since debuting as a unit (20 years), with a career high of the \$700,000 Unit Club and highest monthly check of \$12,792.20 ( or just shy of \$13,000). Her and Kirk have enjoyed a trip to Maui, Hawaii 2 times and Rome, Italy with all expenses paid by Mary Kay. She was also able to take her family for a 10 day Dream vacation to Disney World & Sea World in Florida (when the girls were ages 6 & 8) thru travel vouchers from Mary Kay! AND ... One of her most fun awards was earning the NY Times Square unit contest in 2017! Jen's picture was on the HUGE megatron in Times Square from Thanksgiving to New Year's & ALL the girls in her family took a trip to NY for Christmas to see her picture & celebrate! Jen's most recent award was earning Destination Red, an all-inclusive cruise to the Bahamas for her and her husband!

Jennifer has earned 8 diamond rings from her appearances in the Court of Sales and has 95 Quarters of Star on her ladder! She has earned 12 Career Cars and is currently driving her 10<sup>th</sup> Pink Cadillac, her unit qualified in June 2020 for the Cadillac Plus XT6. She has been a Double Star Achiever 5 times and is an honorary member of the Fabulous 50's Club. Her most honored award, in October of 2007 was voted the company monthly Go-Give award by her sister consultants and Directors.

Jennifer will tell you that she loves everything about her business, but the best prize of all is the woman she has become thru her self-growth...mentally, emotionally, spiritually & professionally! It brings joy to her to see other women that she

mentors have the same self-growth. Being able to put God first, family second and career third has been very valuable as she has raised her two daughters, watching them develop into amazing young women, playing sports & traveling as a family! Jennifer and her husband Kirk celebrated their 27<sup>th</sup> Wedding Anniversary this year & she is passionate about his ministry "Crosstrail Outfitters", where he mentors and disciples boys in their walk with the Lord through a hunting and fishing club! Jen's hobbies include exploring new places, hiking, running half marathons, taking pictures and being with friends & family!

Please help me welcome from Willard Mo, Independent Senior Sales Director, Jennifer Bouse!