

TEAM BUILDING WORDS THAT WORK

Tell me about yourself....

If we could take a snapshot of your life right now, what would you want to change? More money,.....

- **What are you doing right now to help you get that?**

Are you doing this career talk to help me with my training or is this something you've been thinking about...

What qualities or strengths do you have that would make you shine as a consultant?

If you were to become a consultant today, what will be improved in your life a year from now?

What are the two most important reasons for you to become a consultant today?

If you could be given a proven, step by step success plan, would you be willing to give it a try?

If I were to ask you to rate your personal interest, what would it be:

1-love being a Mary Kay customer

2-interested but in the future

3-interested but need to think about it

4-Yes I am ready to sign up today and start my own business....

Where are you?